## **Assurance Department**

BMA CAPITAL MANAGEMENT LIMITED FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2018



RSM Avais Hyder Liaquat Nauman Chartered Accountants

407, Progressive Plaza, Beaumont Road Karachi, 75530 - Pakistan

> T: +92 (21) 35655975-6 F: +92 (21) 3565-5977

W: www.rsmpakistan.pk

### INDEPENDENT AUDITOR'S REPORT

To the members of BMA Capital Management Limited

Report on the Audit of the Financial Statements

#### Opinion

We have audited the annexed financial statements of BMA Capital Management Limited(the Company), which comprise the statement of financial position as at June 30, 2018, and the statement of profit or loss, statement of comprehensive income, the statement of changes in equity, the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we shave obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, statement of profit or loss, statement of comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2018 and of the Loss and comprehensive income, the changes in equity and its cash flows for the year then ended.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan / Institute of Cost and management Accountants (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017(XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the



going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of directors are responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due
  to fraud or error, design and perform audit procedures responsive to those risks, and obtain
  audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
  detecting a material misstatement resulting from fraud is higher than for one resulting from
  error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the
  override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting
  and, based on the audit evidence obtained, whether a material uncertainty exists related to
  events or conditions that may cast significant doubt on the Company's ability to continue as a
  going concern. If we conclude that a material uncertainty exists, we are required to draw
  attention in our auditor's report to the related disclosures in the financial statements or, if such
  disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit
  evidence obtained up to the date of our auditor's report. However, future events or conditions
  may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including
  the disclosures, and whether the financial statements represent the underlying transactions and
  events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:

- a) proper books of account have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
- b) the statement of financial position, the statement of profit or loss, statement of comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
- c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- d) no zákat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980)

The engagement partner on the audit resulting in this independent auditor's report is Adnan Zaman.

Karachi

Dated: 2 H SEP ZUID

#### BMA CAPITAL MANAGEMENT LIMITED UNCONSOLIDATED BALANCE SHEET AS AT JUNE 30, 2018

|  |           | 30-Jun-18        | 30-Jun-17     |
|--|-----------|------------------|---------------|
|  | Note      | Rupees           | Rupees        |
| EQUITY AND LIABILITIES   | .1010     | Napoes           |               |
| Share capital and reserves   |           |                  | 195           |
| Authorised share capital   |           |                  |               |
| 10,000,000 (June 30, 2017: 10,000,000)                                 |           | 100,000,000      | 100,000,000   |
|  |           | in a la contract | iodioodioo    |
| Ordinary shares of Rs. 10 each   |           |                  |               |
| Issued, subscribed and paid up capital                                 |           |                  |               |
| 6,600,000 (June 30, 2017: 6,600,000)                                   | 5         | 66,000,000       | 66,000,000    |
| Ordinary shares of Rs. 10 each   |           |                  |               |
|  |           |                  |               |
| Share premium  |           | 370,760,000      | 370,760,000   |
| General reserve  |           | 54,500,000       | 54,500,000    |
| Fair value adjustment on available for sale investment                 |           | 19,736,221       | 38,763,828    |
| Unappropriated profit  |           | 129,605,245      | 315,883,100   |
|  |           |                  |               |
| Total shareholder's equity   |           | 640,601,466      | 845,906,928   |
| LIABILITIES  |           |                  |               |
| Non- current liabilities   |           |                  |               |
| Liabilities against assets subject to finance lease                    | 6         | 37,800,326       | 48,030,874    |
| Long term loan   | 8         | 50,000,000       | 75,000,000    |
| Long termioan  | 0         | 30,000,000       | 75,000,000    |
|  |           | 87,800,326       | 123,030,874   |
|  |           | 67,500,520       | 123,030,074   |
| Current liabilities  | *         |                  |               |
| Current portion of liabilities against assets subject to finance lease | 6         | 27,795,831       | 19,013,838    |
| Current portion of long term loan                                      | 8         | 50,000,000       | 25,000,000    |
| Short term loan - unsecured  | 9         |                  | 500,000,000   |
| Short term running finance under mark up arrangement – secured         | 10        | 340,381,849      | 814,855,499   |
| Creditors against trading of shares and commodities                    |           | 574,798,594      | 705,772,712   |
| Creditors, accrued and other liabilities                               | 11        | 36,503,179       | 128,400,480   |
| Circultors, accided and other maximises                                |           | 1,029,479,454    | 2,193,042,529 |
|  | 42        | 112-21 112-112   |               |
| Contingencies and commitments  | 12        |                  |               |
| Total Equity and Liabilities   |           | 1,757,881,246    | 3,161,980,331 |
|  |           |                  |               |
| ASSETS   |           |                  |               |
| Non current assets   | Militaria |                  |               |
| Property and equipment   | 13        | 132,538,199      | 123,360,472   |
| Intangible assets  | 14        | 1,997,316        | 2,773,158     |
| Long term investments  | 15        | 174,353,582      | 194,163,827   |
| Long term advances - unsecured (considered good)                       | 16        | 2,500,000        | 2,500,000     |
| Long term deposits   | 17        | 15,606,803       | 12,718,243    |
| Loan to subsidiary   | 18        | 50,000,000       | -             |
| Deferred tax   | 7         | 8₩               |               |
|  |           | 376,995,900      | 335,515,700   |
| Courset Accets   |           |                  |               |
| Current Assets Receivables from customers                              | 19        | 187,643,904      | 646,963,421   |
|  | 19        |                  |               |
| Advances - unsecured (considered good)                                 | 20        | 2,278,865        | 673,619       |
| Deposits and prepayments   | 20        | 249,090,742      | 969,380,614   |
| Receivables from related party   | 21        | 973,832          | -             |
| Other receivables  | 22        | 3,658,267        | 34,013,591    |
| Short term investments   | 23        | 165,598,792      | 325,870,719   |
| Taxation – net   | 24        | 143,797,209      | 135,028,257   |
| Bank balances  | 25        | 627,843,735      | 714,534,410   |
|  |           | 1,380,885,346    | 2,826,464,631 |
| Total Assets   |           | 1,757,881,246    | 3,161,980,331 |
|  |           |                  |               |

 $The \, annexed \, notes \, from \, 1 to \, \, 41 form \, an \, integral \, part \, of \, these \, unconsolidated \, financial \, statements.$ 

Nahi Rahma

Director

Rew

#### BMA CAPITAL MANAGEMENT LIMITED UNCONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED JUNE 30, 2018

|   | Note     | 30-Jun-18<br>Rupees                                       | 30-Jun-17<br>Rupees   |
|---|----------|---|---|
| Operating revenue Income from quoted securities Dividend income from subsidiaries Income from clients on margin finance Unrealized loss on remeasurement of investments | 26<br>27 | 429,126,928<br>6,992,910<br>–<br>21,263,670               | 803,310,654<br>120,411,246<br>5,000,000<br>20,682,835                     |
| carried at fair value through profit or loss  |          | (32,145,033)<br>425,238,476                               | (10,044,976)<br>939,359,759   |
| Administration and distribution expenses Operating profit   | 28       | (460,387,502)<br>(35,149,026)                             | (599,548,788)<br>339,810,971  |
| Provision for sales tax on forex and others Other operating charges Financial charges   | 29<br>30 | (953,017)<br>(50,141,639)<br>(51,094,656)<br>(86,243,682) | (7,115,068)<br>(1,590,000)<br>(65,813,588)<br>(74,518,656)<br>265,292,315 |
| Other income (Loss)/profit before tax   | 31       | <u>37,672,664</u><br>(48,571,019)                         | 70,539,882<br>335,832,197   |
| Taxation – net  | 32       | (61,806,836)  | (72,120,295)  |
| (Loss)/profit after tax   |          | (110,377,855)   | 263,711,902   |
| (Loss)/earnings per share – basic and diluted   | 33       | (16.72)   | 39.96   |
| The annexed notes from 1 to 41 form an integral part of thes  | esu      |   |   |

Nati Rahman

Director

#### BMA CAPITAL MANAGEMENT LIMITED UNCONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2018

| 30-Jun-18 |
|-----------|
| Punese    |

30-Jun-17

Rupees

(Loss)/profit after tax

(110,377,855)

263,711,902

Other comprehensive income

Fair value adjustment-available for sale investment

-Will not be reclassified to profit and loss in subsequer

(19,027,608)

38,763,828

-Will be reclassified to profit and loss in subsequent periods

Total comprehensive income

(129,405,463)

302,475,730

The annexed notes from 1 to 41 form an integral part of these unconsolidated financial statemer

Director

# BMA CAPITAL MANAGEMENT LIMITED UNCONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2018

|                                | Issued, -                     |                             | Reserves           |   |                       |                   |               |
|--------------------------------|-------------------------------|-----------------------------|--------------------|---|-----------------------|-------------------|---------------|
|                                | subscribed                    | Capital                     | Revenue<br>reserve |   |                       |                   |               |
|                                | and -<br>paid-up ,<br>capital | reserve<br>Share<br>premium | General<br>Reserve | Fair<br>value<br>adjustment<br>(Rupees) | Unappropriated profit | Total<br>reserves | Total         |
| Balance as on July 01 2016     | 66,000,000                    | 370,760,000                 | 54,500,000         |   | 52,171,198            | 477,431,198       | 543,431,198   |
| Profit after tax               | <b>a</b> ),                   | 15                          | -                  | €.                                      | 263,711,902           | 263,711,902       | 263,711,902   |
| Other comprehensive income     | -                             |                             | 2                  | 38,763,828                              | -                     | -                 | 38,763,828    |
| Balance as at<br>June 30, 2017 | 66,000,000                    | 370,760,000                 | 54,500,000         | 38,763,828                              | 315,883,100           | 741,143,100       | 845,906,928   |
| Loss after tax                 | -                             | ( <u>a</u>                  | -                  | _                                       | (110,377,855)         | (110,377,855)     | (110,377,855) |
| Other comprehensive income     | -                             | :-                          | ~                  | (19,027,608)                            | •                     | e ·               | (19,027,608)  |
| Dividend payout                | -                             | 11=                         | -                  | =                                       | (75,900,000)          | (75,900,000)      | (75,900,000)  |
| ce as at June 30, 2018         | 66,000,000                    | 370,760,000                 | 54,500,000         | 19,736,221                              | 129,605,245           | 554,865,245       | 640,601,466   |

The annexed notes from 1 to 41 form an integral part of these unconsolidated financial statements.