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BMA Capital continues to attract quality talent

Karachi: March 07, 2017: BMA Capital, Pakistan's premier investment group has recently hired market leaders in various disciplines, building up a strong team as it approaches its 25th Anniversary on March 26th 2017.

Umair Aijaz, a senior Investment Banking professional with over 13 years of experience in the financial services sector has been appointed as Executive Director and has to his credit credentials of approximately USD 700 million. Umair has significant exposure and experience pertaining to various stages of equity & debt transactions across various sectors.

To strengthen the operations department, Tahir Iqbal was given the charge as the new Executive Director Operations. Tahir brings 28 years of comprehensive experience of streamlining operations and technology driven customer services and business activities.

The most recent addition to BMA Capital is Muhammad Fawad Khan, CFA who has joined as Executive Director Research and Business Development. Fawad is an experienced investment professional with 14 years of rich and diversified experience on local and global research platforms including Bank of America Merrill Lynch and Macquarie and is known for differentiated skills in investment idea generation, financial modeling, research communication, stock picking, and portfolio advisory.

BMA's Board of Directors continues its efforts to attract market leading professionals to provide exceptional client service.

About BMA Capital:

BMA ranks amongst the oldest and top financial groups in Pakistan. With a history dating back to 1992, BMA's flagship, BMA Capital Management ranks as a full scale financial services business. Core business areas include: Equities, Fixed Income, Interbank FX, Research Investment Banking, and Financial Products Distribution.

BMA has advised on numerous privatizations in Pakistan, close to 50% of value, in excess of USD 12 billion. Landmark transactions include the USD 2.6 billion privatization of PTCL (the largest FDI in Pakistan till date), and the USD 1.6 billion KAPCO privatization (largest privatization in Asia at the time). Currently, inter alia, BMA is advising on 2 high profile IPOs.

BMA is a top securities broker, managing numerous international broker dealer relationships and domestic institutional investors. Retail is the new growth market, and offices have been set up in 5 cities thus far. BMA's trading portal, both PC based and mobile to take advantage of high teledensity and smart phone usage, is a market leader. Research coverage is the widest amongst its peers, and the team is



highly ranked for its consistent performance and independence.

BMA Asset Management is the pioneer in discretionary performance fee based individualized portfolios, and has the distinction of being the only Pakistani firm to launch and manage Pakistan's only USD denominated equity fund, listed in Ireland